



Investor
Presentation
1Q Results 2022
June 1, 2022

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1Q 2022 Main Highlights

| Growth and Profitability | Stable operational results and stabilization in income from commissions and fees: +0.04% (YoY) in total portfolio origination +25.0% (YoY) growth in owned portfolio and +16.1% (YoY) growth in managed portfolio -13.3% (YoY) growth in Net Interest Income, driven by higher financial costs of interests -8.5% (YoY) in Gross Financial Margin, due to lower net interest income +107.2% (YoY) in Net Operating Income and +194.8% in Net Income |
|--|--|
| Diversification of Funding Sources and Progress in Securing Funding Sources for 2022 | Solid cash position: committed credit lines available totaled COP\$243 Bn (approx. US\$65 MM) and cash at hand for COP\$158 Bn (approx. US\$42 MM) Successful closing of COP\$804 Bn (approx. US\$214 MM) in funding sources to pay off the amortization of the 9.75% bonds due July 2022: ✓ Renewal and principal increase of short-term payroll loan backed facility to COP\$38 Bn (approx. US\$10 MM) ✓ New payroll loan backed facility (SPV) with Citibank Colombia for COP\$290 Bn (approx. US\$77 MM) ✓ New payroll loan and credit card backed facilities with local Fls for COP\$100 Bn (approx. US\$27 MM) ✓ New credit card backed facility with international funds for COP\$376 Bn (US\$100 MM) Structuring of additional secured term-loans in 2022 for a potential amount of COP\$950 Bn (approx. US\$253 MM) and additional issuances of domestic bonds and notes under the ECP Program in 2022 for a potential amount of about COP\$445 Bn (approx. US\$118 MM) OMRs of the 9.75% bonds due July 2022 for US\$3.7 MM of principal (new US\$160.5 MM outstanding) |
| Capital Injection to support Loan Portfolio Growth | Capitalization in Dec. 2021 to support loan portfolio growth for 2022: COP\$12 Bn (approx. US\$3.2 MM) capital injection from all three shareholders to support loan portfolio growth Between 2019 and 2021 Credivalores has received more than COP\$23 Bn (approx. US\$6 MM) in capital injections from its shareholders |

Outlook for 2022

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COP\$1.9 trillion +10.2%

5.8%

10.5%

46.5%

18.1%

131.8%



2022



6.0%- 7.0%

10.0% - 11.0%

44%- 45%

~19.0%

~ 128.0%





Unsecured Debt

Rating Agencies



- Long-term issuer credit and issue-level ratings downgraded to 'CCC+' (CreditWatch Negative) from 'B' (negative outlook) on March 17, 2022
- S&P's decision is based on worsening operating conditions for NBFIs with international debt markets partly closed and difficulties for Credivalores as cost of risk remains high, affecting profitability and capitalization
- The Company considers this decision part of the collateral effect from the deterioration of operating and regulatory conditions for the NBFIs in Mexico and recent announcements of defaults from Mexican NBFIs
- As of the end of May 2022, Credivalores announced the closing of new secured loans with domestic and international financial institutions for more than US\$214 MM, successfully completing the cash flow needs to serve the July 2022 bond maturity.
- Credivalores' 1Q2022 financial and operational results support a recovery trend after the COVID-19 pandemic

FitchRatings

- In May 2022 Fitch Ratings downgraded the long-term foreign currency issuer default rating to 'B' from 'B+' and the long-and short-term national scale ratings to 'A-' from 'A' on Rating Watch Negative. Fitch maintained the national rating of the FNG partial guaranteed domestic bond issuance in 'AA' on RWN.
- Fitch's decision was specially driven by deterioration and pressure on the capital and leverage ratios, due to low profitability and high appetite for growth.
- The rating action also reflects the deterioration in investor confidence and increased risk aversion for NBFIs in Latin America.

BRC S&P Global

- 'AA' rating as local loan servicer confirmed on April 1, 2022 with negative outlook
- Standard & Poor's BRC's decision is based on the increased risk premium for the NBFIs of the region, given the recent defaults of Mexican NBFIs, amid an uncertain macroeconomic environment in Colombia (higher inflation, spike in interest rates and increased unemployment), which could increase financial costs for Credivalores.

2021 2 new ECP Program Notes 2019 US\$50 MM (April) and US\$25 Crediholding S.A. MM (September) US\$3.5mm Capitalization - FOUNDING First tranche of 3-year 2015 **Gramercy** inaugural domestic bond for US\$2.7mm 2018 COP\$52.9 BnCOP INSTITUTIONALIZATION $\triangle ON$ capitalization US\$75mm tap of credivalores 2019 Gramercy 144 A / Reg S \$223 BnCOP term loan **FUNDING DIVERSIFICATION AND GROWTH** $\triangle CN$ Bond (5NC3) with local banks credivalores Migration to Visa network in the US\$0.9mm credit card segment 2022 capitalization VISA **G**Gramercy \$290 BnCOP committed term-loan backed by Loan increased 2013 payroll loans with to US\$45mm Euro Commercial Citibank Colombia (SPV) Paper Program of IFC International Finance Corps 2011 2020 US\$150mm is put US\$5.6mm 2004 2009 in place US\$300mm (5NC3) capitalization First lines of credit US\$25mm 2025 I44A / Reg S Crediholding S.A. US\$100 mm committed with local and Joan from IFC Bond and Tender Offer of $\triangle CN$ term-loan backed by international institutions 2022 Bond for 2018 credit cards with funds IFC Internati US\$156 mm Grupo COP\$223 BnCOP from UBS O'Connor and Bancolombia credivalores term loan with Gramercy (SPV) cíti local banks \$87 BnCOP increase in CCONNOR 2017 Banco de Bogotá term loan with local **G**Gramercy US\$15.5mm banks Bancolombia ** capitalization OMRs to cancel US\$3.7 2014 Banco de Occidente Santander Gramercy New US\$20 mm Note mm of the 2022 bonds US\$12.4mm under ECP Program capitalization US\$250mm Inaugural 144 A / Reg 2012 OMRs to cancel US\$32 Gramercy S Bond (5NC3) 2010 mm of the 2025 bonds Consolidation of alliances with 7 credivalores and US\$6.1 mm of the US\$8.4mm 2022 bonds capitalization public utility 2008 companies $\triangle CN$ 2003 Credivalores and Crediservicios ■ EPSA Company founded by merged into David Seinjet with Credivalores-Crediservicios S.A.S. capital from friends credivalores and family

Continued Success for Over 19 Years, Accessing New Sources of Funding...

Largest Non-bank Lender in Colombia Providing Access to Consumer Credit to Underserved Segments of the Population...





23 provinces (72% of Colombia)

97.7% coverage of total population



+US\$3.0 Bn

US\$527 mm

loan portfolio



85%
of total
origination
through digital
channels



+931k

clients in small and medium cities



36.4%
Average interest rate of loan portfolio (1)



84%

of payroll loans disbursed under 24h

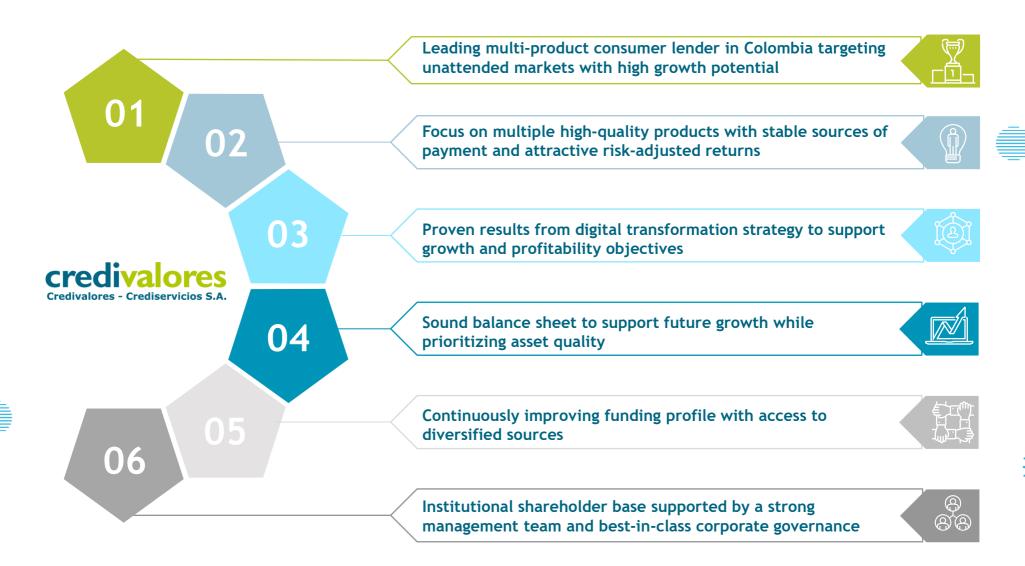
90%

of credit cards delivered under 12 minutes

Source: Company filings

Note: Figures converted to US\$ using the FX rate of \$3,756.03 COP/USD as of April 1, 2022 1. Including fees and commissions

Unique Business Model that Supports a Strong Credit Story...



Favorable Payroll Lending Market in Colombia Compared to Regional Peers...

Supportive Regulatory Framework for Payroll Lending (1)



Regulated rates



Payroll loans follow borrower



Central payroll lenders registry

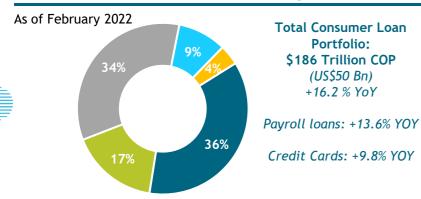


Limits on lending



Direct lending to employees

Resilience from the Consumer Lending Sector (2)



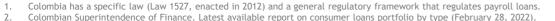
- Predictable operating environment
- **Enhanced recoveries**
- Fair competition and fraud prevention
- Sustainable lending, enhancing asset quality
- No labor union intervention, clients are free to choose lender

Credivalores vs Other NBFIs





- Credivalores does not consider accrued interest of non-performing loans as accounts receivables
- Does not capitalize remaining interests of deferred / renegotiated loans
- · No upfront activation of value of payroll loan agreements
- Credivalores adopted IFRS accounting principles since 2015 following international standards.





Focus on a Large Underserved Market Segment with High Potential Growth...

Ample potential client base (79.2% total population)

Total population as of December 2020: 50.9 million



... mainly among pensioners and low-income population

Payroll Loans



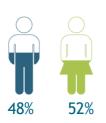
68%
Among > 56
years old and in segments 1-3



Credit Cards



61% Among < 45 years old and in segments 1-3



Focus on less penetrated, small, and intermediate cities..

Adult population with a loan outstanding = 13 mm (Dec. 2019) (1) Equivalent to 36,5% of the adult population in Colombia



...with low access to credit in Colombia (1)

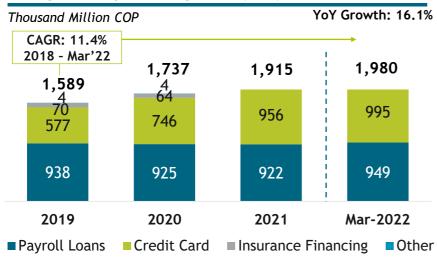
Access to credit by type of product and age

| Type of Loan | 18-24 Years old | 25-39 Years old | 40-64 Years old | > 65 Years old | Total |
|-----------------|--------------------|--------------------|--------------------|-------------------|-------|
| Consumer | 12.9% | 20.4% | 21.8% | 17.1% | 19.3% |
| Credit Card | 12.4% | 25.6% | 28.9% | 17.2% | 23.5% |



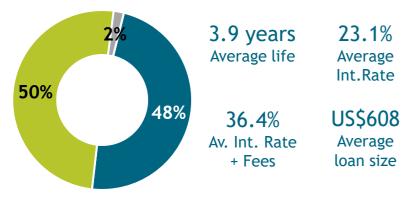
Strong Origination Capabilities and Diversified Product Platform...

Managed loan portfolio growth (YTD)



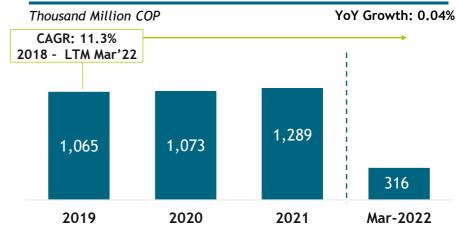
Managed loan portfolio distribution

As of March 2022

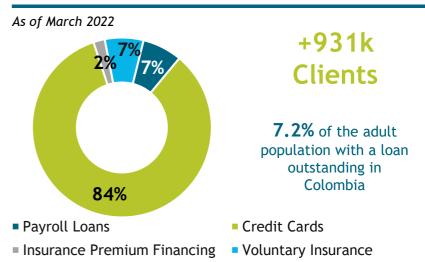


Payroll Loans
 Credit Cards
 Insurance Premium Financing (1)

Loan portfolio origination growth (YTD)



Number of clients





Innovative Products Designed to Appeal to Target Clients...



513 operating agreements

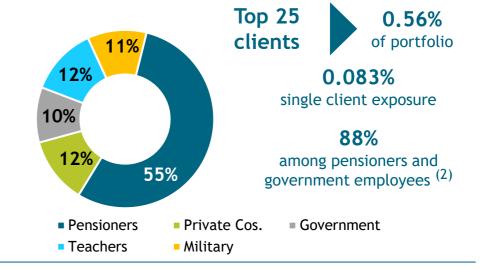
US\$ 4,709⁽¹⁾ average loan size

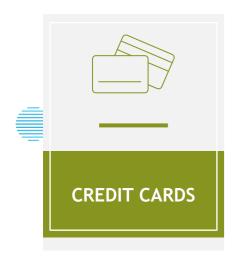
27.8% average interest rate + fees

125 months average term at origination

22.2% average interest rate charged

74.2% in cities outside Bogota





15 Origination agreements

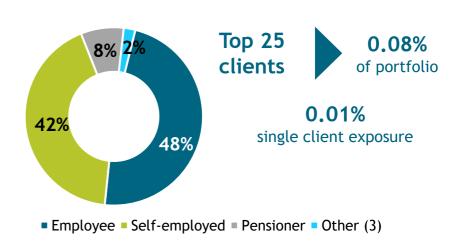
US\$ 1,615⁽¹⁾ average loan size

54.2% average interest rate + fees

18 months average term at origination

24.8% average interest rate charged

89% in cities outside Bogota



Figures converted to US\$ using the FX rate of \$3,756.03 COP/USD as of April 1, 2022

Includes retires, government officials, teachers and military

[.] Includes rentiers, housewives and students



Unique Distribution Channels Based on Long-lasting Partnerships...

Payroll Loans

Agreements for Origination and Collection

513 agreements with government and private employers and pension funds 29 agreements digitally integrated











(fiduprevisora)

Agreements for Origination and Collection

+ 2.4 million pensioners

+1.2 million policemen, military, public servants, teachers and employees from private companies

Credit Cards

Agreements for Origination and Collection

Digital onboarding at 29 points of sales of allied retailers













Digital onboarding at 614 points of sales of allied merchants











Agreements for Collection

4 agreements with utility companies











+16,180 collection points from bank correspondents and financial institutions







Addressable Market

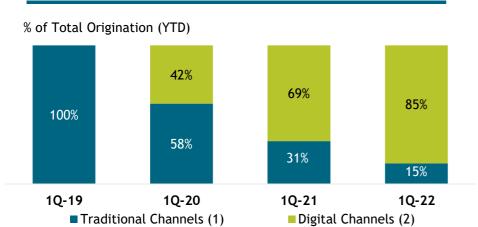
+ 1.9 million clients from utility companies

+44 million clients from telecom companies

+1.7 million potential loan applications from recurrent traffic from clients at retailers and allied merchants

Deployment of Digital Transformation Strategy to Enhance Operational Results...

Origination channels evolution



Capacity to process loan applications

Average Number of Monthly Loan Applications Processed



Fundamentals of our digital transformation strategy





local and

internationa



and

alliances



Ample client

base and



Strategic

Fintechs

- Traditional channels include internal an external sales forces with physical contact with the client
- Non-traditional channels include telephone sales, digital platforms through sales force or self-service and telemarketing

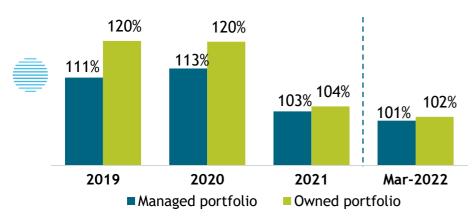
Sound Balance Sheet Ready to Support Future Growth...

Shareholders' equity growing to support the portfolio



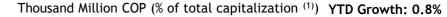
NPL coverage remains robust and compliant with IFRS 9

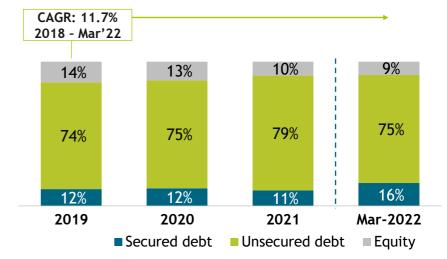
(Impairments + FGA reserve / NPLs)



Total Capitalization = Secured debt + Unsecured debt + Shareholder's equity

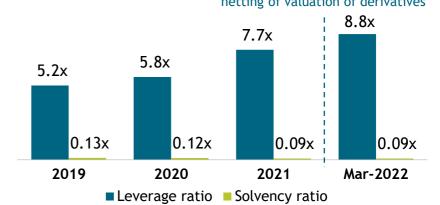
Capital base continues to expand





Stable leverage⁽²⁾ and solvency ⁽³⁾ ratios

+9.4% (YTD) in financial debt due to lower netting of valuation of derivatives



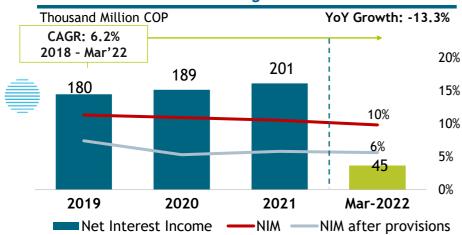
 ⁽Secured debt + unsecured debt) /Shareholder's equity
 Shareholders' equity / Total Assets

Improving Core Financial Results Underpinning Long-term Profitability

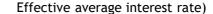
Healthy top line growth (1)

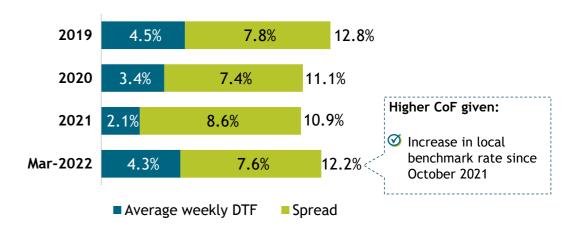


Decrease in net interest margin (3)



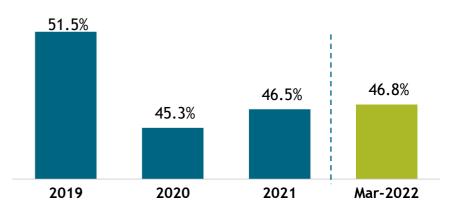
Reduction in overall cost of funds





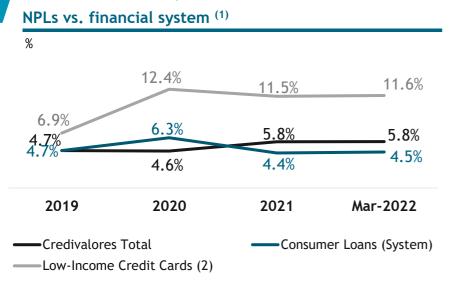
Continuous focus on enhancing efficiency

(SG&A exc. D&A / Net interest and similar)

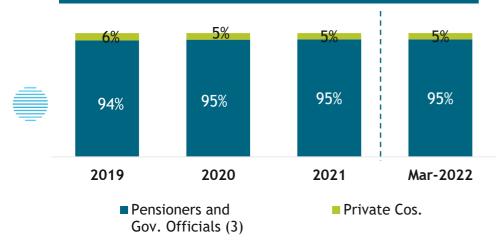


- Interest income and similar, which includes interest income and commissions and fees
- 2. Interest income and similar / Average managed loan portfolio
- Net interest and similar / Average managed loan portfolio. As of March 2022, NIM and efficiency ratios were calculated using LTM

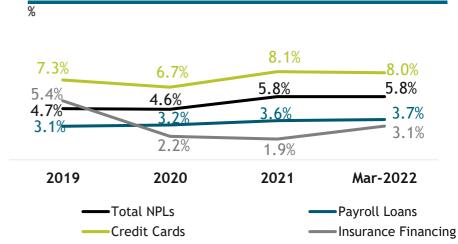
Asset Quality in Line with Peer Performance in Colombia...



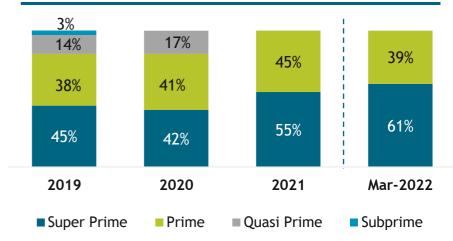
Payroll loan origination by agreement



NPLs by product (1)



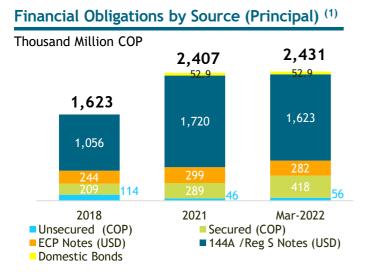
Credit card origination by type of client

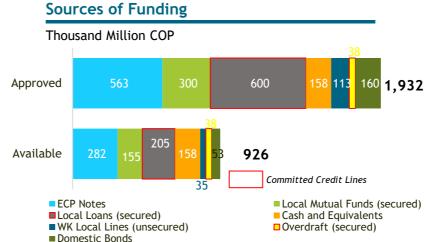


Includes NPLs between 60 and 360 days, as a percentage of total managed loan portfolio excluding NPL>360, as reported in financial statements as of March 2022 on note 5.2.1 NPL calculation considers principal only

Low-income credit Cards from Credit Unions. The Financial Superintendence includes in this calculation credit cards for consumers who earn less than 2 minimum wages (today about US\$532) (information available as of February 2022)
 Includes pensioners, teachers, military, police and other government officials

Continuously Improving Funding Profile with Access to Diversified Sources





Banco Credifinanciera

 Flexibility to sell loan portfolio to Banco Credifinanciera, on an arms-length basis as done with other lenders

Debt Maturities Profile (2)

■ ECP Program

March 2022 1,075 Average Life: 1.9 years 910 COP\$2.43 Trillion 188 1,007 617 199 142 2022 2023 2024 2025 2026 ■ Secured Bank Debt ■144A /Reg S Bonds ■ Unsecured Bank Debt

Domestic Bonds

Credit Rating



⁽¹⁾ Gross of transactions costs and Net Obligations under Hedging Obligations, which reflect the FX impact on financial debt. USD denominated debt converted to COP using the FX rate at the end of each period. (2) Figures converted to USS using the FX rate of \$3,756.03 COP/USD as of April 1, 2022.

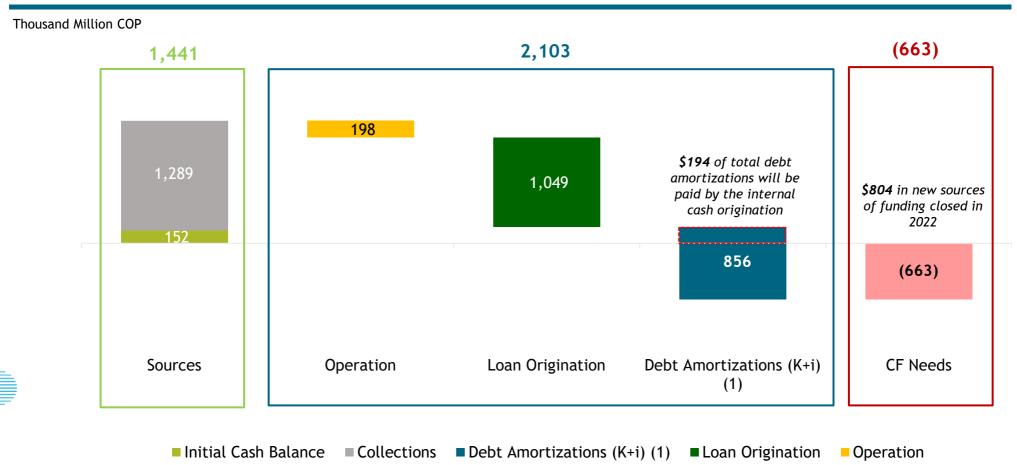
Guaranteeing New Funding Sources for 2022...

2021-2022 Sources of Funding

| | Institution | Cash Flow Needs | Status | Expected Amount (BnCOP) | Amount Confirmed (Bn COP) | Average Life (Years) | Closing Date |
|--|---------------------|-----------------------|--------|-------------------------------|---------------------------------|-------------------------|--------------|
| New US\$ 50 mm ECP Program Note | Capital Markets | '21 | ✓ | \$187 | \$187 | 1.5 | Apr-2021 |
| I Tranche -Domestic Bonds (FNG) | Capital Markets | '21 | ✓ | \$160 | \$53 | 3.0 | Aug-2021 |
| New WK Loan in COP | JP Morgan | '21 | ✓ | \$37 | \$37 | 0.5 | Aug-2021 |
| New US\$25 mm ECP Program Note | Capital Markets | '21 | ✓ | \$94 | \$94 | 1.5 | Sept-2021 |
| Payroll Loan Portfolio Sales | Local Bank | ´21 | ✓ | \$217 | \$217 | N/A | 2021 |
| Total 2021 Sources of Funding | | | 85% | \$695 | \$588 | 1.7 | |
| Renewal and increase of ST revolving payroll loan backed facility (Fund) | Alianza Valores | '21- '22 | ✓ | \$21 | \$38 | 1.5 | Sept-2021 |
| Payroll Loan Backed Facility (SPV) | Citibank Colombia | '22 | ✓ | \$290 | \$290 | 5.6 | Jan-2022 |
| Payroll Loan Backed Facility (SPV) | Local Consumer Co. | '22 | ✓ | \$20 | \$20 | 5.6 | Jan-2022 |
| Credit Card Portfolio Backed Facility (SPV) | Local Bank | '22 | ✓ | \$80 | \$80 | 2.0 | Jan-2022 |
| Credit Card Portfolio Backed Facility (SPV) | International Funds | '22 | ✓ | \$376 | \$376 | 2.54 | May- 2022 |
| | Local Fund | '22 | ✓ | \$250 | - | 2.0 | July- 2022 |
| Payroll Loan Backed Facility (SPV) | Local Fund | '22 | ✓ | \$100 | - | 5.6 | July-2022 |
| Payroll Loan Backed Facility (SPV) | International Bank | '22 | ✓ | \$376 | - | 5.6 | 3Q 2022 |
| II & III Tranche- Domestic Bonds Issuance (FNG) | Capital Markets | '22 | × | \$107 | - | 2.5 | 3Q 2022 |
| Consumer Loans Backed Facility (SPV) | Multilateral Agency | '22 | × | \$225 | - | 2.0 | 3Q 2022 |
| Payroll Loan Securitization | Capital Markets | '22 | × | \$150 | - | 3.0 | 3Q 2022 |
| New US\$ 50 mm ECP Program Note | Capital Markets | '22 | × | \$188 | - | 1.5 | 3Q 2022 |
| Total 2022 Sources of Funding | | | 37% | \$2,152 | \$804 | 3.4 | |

...to Serve the Upcoming Debt Amortizations

Uses and Sources -Credivalores 2022 Cash Flow



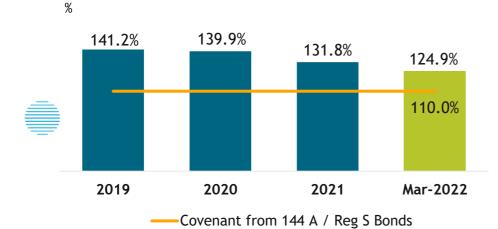
⁽¹⁾ Includes the amortization of secured and unsecured revolving local facilities with Colombian financial institutions. The principal and interests of the 9.75% USD bonds due 2022 were hedged at an FX rate of \$2883 / USD, which results in a lower cash payment in pesos for Credivalores than the amount of the amortization shown in the Balance Sheet. This is the result of applying IFRS accounting standards registering the debt in foreign currency in the Balance Sheet at amortized cost, which requires the company to express the USD principal amount in pesos using the FX rate in place as of the date of preparation of the financial statements.

...an Increasingly Robust Credit Profile...

Net Financial Obligations (1)

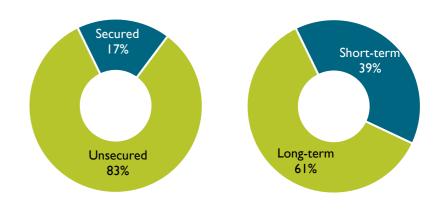


Unencumbered Assets / Unsecured Debt (2)

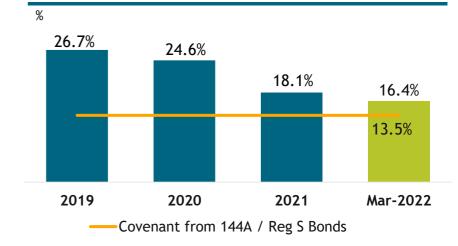


By Type and Term





Capitalization Ratio (3)

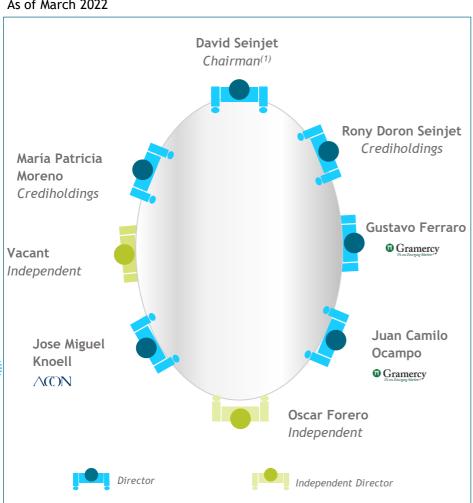


- 1. Net of transaction costs and Net Obligations under Hedging Obligations
- 2. Unencumbered Assets defined as Total Assets less intangible assets, net deferred tax assets and any other assets securing other indebtedness. Unsecured Indebtedness, means any Indebtedness other than Secured Indebtedness, including Net Obligations under Hedging Obligations
- 3. Calculated as total shareholders' equity divided by net loan portfolio (defined as owned loan portfolio less impairment of financial assets and FGA reserve) (as defined under "Description of the Notes of the Offering Memorandum")

Experienced Management and Best-in-Class Corporate Governance

Board of Directors

As of March 2022



Corporate Governance Highlights

- Registered at the Registro Único de Entidades Operadoras de Libranza (Single Registry of Payroll Loan Operating Entities)
- Subject to the surveillance of the Superintendency of Industry and Commerce (Superintendencia de Industria y Comercio)
- Subject to the AML/FT regulations from the Superintendency of Corporations (Superintendencia de Sociedades)
- Corporate directive to become a Collective Interest and Benefit Society, a Colombian government initiative to promote better practices in the corporate sector
- Launching of the ethics and compliance hotline in May 2021, an anonymous on-line system and phone line for employees to report bad commercial practices, frauds, and others

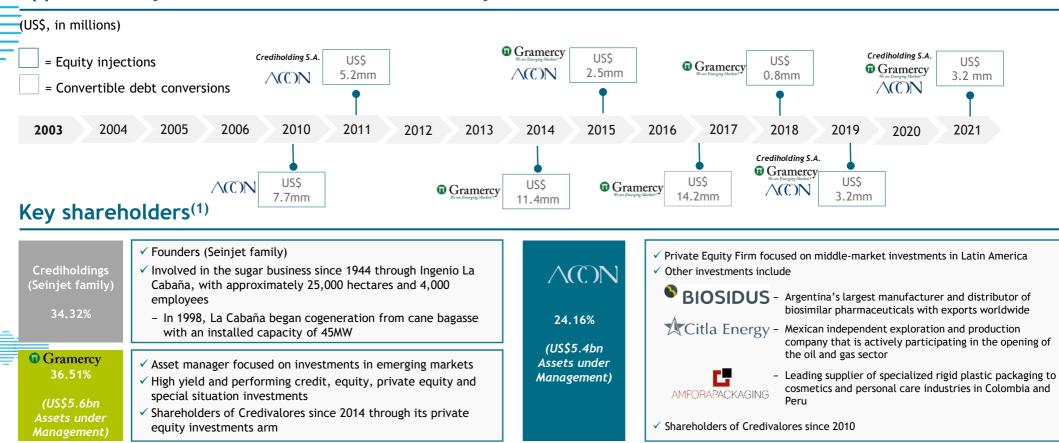
Key Management

David Seinjet Founder and President of Credivalores CEO ~20 years of experience in the financial sector Patricia Moreno • Over 18 years of experience in the corporate and financial Chief Funding and Investor Relations

22 Does not have a vote

Globally Recognized Shareholders, Supporting Credivalores' Growth

Approximately US\$50mm raised in the last 10 years



Note:

- 1. Colombian peso amounts have been translated into U.S. dollars at the rate of COP\$3,756.03 to US\$1.00, which was the representative market rate calculated on April 1, 2022
- 2. Credivalores holds 5.01% of its shares in treasury and Direcciones de Negocio SAS is a minority shareholder with a 0.00% ownership

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Appendix







Income Statement

| Million Colombian Pesos | 1Q2021 | 2Q2021 | 3Q2021 | 4Q2021 | IQ2022 | (%) Var. IQ'22 vs. 4Q'21 | IQ 2022 (in US million dollars) ⁽¹⁾ | March 2021 | Dec. 2021 | March 2022 | (%) Var. March (YoY) | March 2022 (in US million dollars) ⁽¹⁾ |
|---|----------|----------|----------|----------|----------|--------------------------------|--|---------------|-----------|---------------|----------------------------|--|
| Interest income and similar | 110,785 | 102,662 | 110,814 | 112,365 | 115,678 | 2.9% | 30.8 | 110,785 | 436,626 | 115,678 | 4.4% | 30.8 |
| Interests | 84,444 | 74,094 | 80,177 | 82,459 | 85,952 | 4.2% | 22.9 | 84,444 | 321,174 | 85,952 | 1.8% | 22.9 |
| Commissions and fees | 26,341 | 28,568 | 30,637 | 29,906 | 29,726 | -0.6% | 7.9 | 26,341 | 115,452 | 29,726 | 12.9% | 7.9 |
| Financial costs interests | (58,395) | (55,781) | (57,824) | (63,607) | (70,248) | 10.4% | (18.7) | (58,395) | (235,607) | (70,248) | 20.3% | (18.7) |
| Net Interest Income | 52,390 | 46,881 | 52,990 | 48,758 | 45,430 | -6.8% | 12.1 | 52,390 | 201,019 | 45,430 | -13.3% | 12.1 |
| Impairment of financial assets loan portfolio | (24,849) | (22,865) | (24,112) | (9,996) | (19,878) | 98.9% | (5.3) | (24,849) | (81,822) | (19,878) | -20.0% | (5.3) |
| Impairment of other accounts receivable | (2,603) | 2,561 | (1,735) | (12,083) | (2,745) | -77.3% | (0.7) | (2,603) | (13,860) | (2,745) | 5.5% | (0.7) |
| Gross Financial Margin | 24,938 | 26,577 | 27,143 | 26,679 | 22,807 | -14.5% | 6.1 | 24,938 | 105,337 | 22,807 | -8.5% | 6.1 |
| SG&A | | | | | | | | | | | | |
| Employee's Benefits | (3,520) | (3,343) | (3,466) | (3,080) | (3,170) | 2.9% | (8.0) | (3,520) | (13,409) | (3,170) | -9.9% | (0.8) |
| Depreciation and amportizacion expenses | (1,502) | (1,539) | (1,559) | (1,585) | (1,536) | -3.1% | (0.4) | (1,502) | (6,185) | (1,536) | 2.3% | (0.4) |
| Depreciation of right of use assets | (545) | (541) | (542) | (528) | (525) | -0.6% | (0.1) | (545) | (2,156) | (525) | -3.7% | (0.1) |
| Other | (18,887) | (19,009) | (20,169) | (21,939) | (16,573) | -24.5% | (4.4) | (18,887) | (80,004) | (16,573) | -12.3% | (4.4) |
| Total Other Expenses | (24,454) | (24,432) | (25,736) | (27,132) | (21,804) | -19.6% | (5.8) | (24,454) | (101,754) | (21,804) | -10.8% | (5.8) |
| Net Operating Income | 484 | 2,145 | 1,407 | (453) | 1,003 | 121.4% | 0.3 | 484 | 3,583 | 1,003 | 107.2% | 0.3 |
| Other Income | 382 | 109 | 203 | 246 | 260 | 5.7% | 0.1 | 382 | 940 | 260 | -31.9% | 0.1 |
| Financial Income | 254 | 183 | 305 | 102 | 702 | 588.2% | 0.2 | 254 | 844 | 702 | 176.4% | 0.2 |
| Exchange rate differences | 32 | (55) | 860 | 100 | - | -100.0% | - | 32 | 937 | - | -100.0% | |
| Financial Income | 668 | 237 | 1,368 | 448 | 962 | 114.7% | 0.3 | 668 | 2,721 | 962 | 44.0% | 0.3 |
| Derivative instrument valuation | (15) | (9) | (15) | (5) | (9) | 80.0% | (0.0) | (15) | (44) | (9) | -40.0% | (0.0) |
| Financial Expenses | (15) | (9) | (15) | (5) | (9) | 80.0% | (0.0) | (15) | (44) | (9) | -40.0% | (0.0) |
| Net Financial Income (expense) | 653 | 228 | 1,353 | 443 | 953 | 115.1% | 0.3 | 653 | 2,677 | 953 | 45.9% | 0.3 |
| Net income before income tax | 1,137 | 2,373 | 2,760 | (10) | 1,956 | 19660.0% | 0.5 | 1,137 | 6,260 | 1,956 | 72.0% | 0.5 |
| Income Tax | (725) | (954) | (1,152) | 2,507 | (741) | -129.6% | (0.2) | (725) | (324) | (741) | 2.2% | (0.2) |
| Net income for the period | 412 | 1,419 | 1,608 | 2,497 | 1,215 | -51.3% | 0.3 | 412 | 5,936 | 1,215 | 194.8% | 0.3 |

Balance Sheet

| | December 31, | December 31, | March 31, | | March 31, 2022 |
|--|--------------|--------------|-----------|----------|-----------------------------|
| Million Colombian Pesos | 2020 | 2021 | 2022 | (%) Var. | (in US million dollars) (1) |
| Assets | | | | | |
| Cash and cash equivalents | 264,299 | 148,514 | 158,356 | 6.6% | 42.2 |
| Financial assets at fair value | 280,397 | 377,965 | 234,618 | -37.9% | 62.5 |
| Equity instruments | 16,938 | 6,115 | 6,027 | -1.4% | 1.6 |
| Derivative instruments | 243,444 | 355,167 | 211,908 | -40.3% | 56.4 |
| Loan Portfolio | 20,015 | 16,683 | 16,683 | 0.0% | 4.4 |
| Financial assets at amortized cost | 1,752,806 | 2,034,298 | 2,132,692 | 4.8% | 567.8 |
| Consumer loans | 1,747,034 | 2,034,298 | 2,132,692 | 4.8% | 567.8 |
| Microcredit loans | 5,772 | - | - | | - |
| Impairment | (266,972) | (318,427) | (331,679) | 4.2% | (88.3) |
| Total loan portfolio (net) | 1,485,834 | 1,715,871 | 1,801,013 | 5.0% | 479.5 |
| Accounts receivable (net) | 429,297 | 436,872 | 472,571 | 8.2% | 125.8 |
| Total financial assets at amortized cost | 1,915,131 | 2,152,743 | 2,273,584 | 5.6% | 605.3 |
| Investments in associates and affiliates | 10,966 | 12,369 | 11,670 | -5.7% | 3.1 |
| Current tax assets | 14,858 | 22,245 | 23,629 | 6.2% | 6.3 |
| Deferred tax assets, net | 5,961 | 43,409 | 49,186 | 13.3% | 13.1 |
| Property, plant and equipment, net | 575 | 229 | 162 | -29.3% | 0.0 |
| Assets for right of use | 6,020 | 4,298 | 3,682 | -14.3% | 1.0 |
| Intangible assets other than goodwill, net | 55,452 | 44,111 | 42,950 | -2.6% | 11.4 |
| Total Assets | 2,553,659 | 2,805,883 | 2,797,837 | -0.3% | 744.9 |
| Liabilities and Equity | | | | | |
| Liabilities | | | | | |
| Derivative Instruments | 16,791 | 316 | 8,460 | 2577.2% | 2.3 |
| Financial liabilities at fair value | 16,791 | 316 | 8,460 | 2577.2% | 2.3 |
| Financial Obligations | 2,008,973 | 2,345,170 | 2,381,441 | 1.5% | 634.0 |
| Other Lease Liabilities | 6,429 | 4,770 | 4,093 | -14.2% | 1.1 |
| Financial liabilities at amortized cost | 2,015,402 | 2,349,940 | 2,385,534 | 1.5% | 635.1 |
| Employee benefits' provisions | 983 | 995 | 981 | -1.4% | 0.3 |
| Other provisions | 7,370 | 918 | 5,184 | 464.7% | 1.4 |
| Accounts payable | 153,330 | 151,134 | 85,994 | -43.1% | 22.9 |
| Current tax liabilities | 2,043 | 1,969 | 3,129 | 58.9% | 0.8 |
| Other liabilities | 49,568 | 42,000 | 62,227 | 48.2% | 16.6 |
| Total liabilities | 2,245,487 | 2,547,272 | 2,551,509 | 0.2% | 679.3 |
| Equity | | | | | |
| Total equity | 308,172 | 258,611 | 246,328 | -4.7% | 65.6 |
| Total liabilities and equity | 2,553,659 | 2,805,883 | 2,797,837 | -0.3% | 744.9 |





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